

Village East Real Estate Update

from *The Village East Experts!*

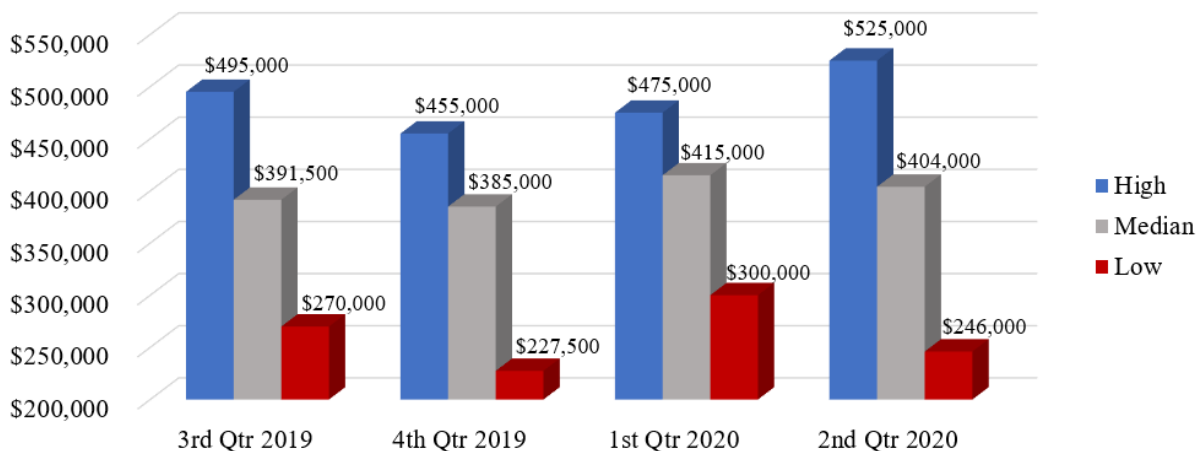


Dear Friends,

Welcome to week ?? of our shared COVID-19 experience... We hope that you and yours are well and safe during these crazy times.

Although our real estate market is impacted by COVID-19, Mike and I are busier than we've been in a long time, and are still actively helping people buy and sell homes.

Village East Home Prices



Village East Home Prices in a COVID-19 world

The prices above show us what has happened over the past year, but the question that I get asked most is "What *will* happen"?

Our prime selling season started with a BANG once we were able to begin showing homes again (masks and gloves required) with higher prices and multiple offers becoming the norm. Demand for homes remains strong, and values continue to climb. Home loan rates continue at record low levels, helping buyers buy more home than they could previously imagine.

What's next?

This year's market will be different, so be sure to use a Realtor that's been here before. This isn't our first rodeo, and together we'll navigate this market and get you to the next chapter of your life. If you're thinking about moving this year, call us and we'll craft a plan that helps you succeed and avoids the pitfalls that others are facing.

Have a *safe* Summer!

Ed and Michael

The Village East Experts!

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INTEGRITY
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2020 2nd Quarter Village East Home Sales

Ranch Style 936 - 1615 Square Feet

Sold Prices: \$246,000 - \$452,500 10 homes sold
of Bedrooms: 2-5 # of Baths: 1-3

2-Story 882 - 2947 Square Feet

Sold Prices: \$341,400 - \$525,000 12 homes sold
of Bedrooms: 2-5 # of Baths: 2-4

Bi-Level 1776 - 2352 Square Feet

Sold Prices: \$365,000 - \$404,000 3 homes sold
of Bedrooms: 4 # of Baths: 2

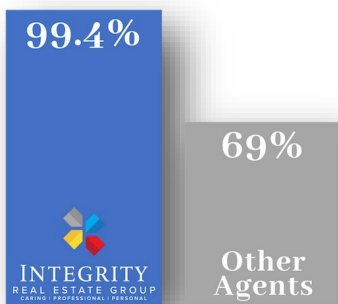
Multi-Level 864 - 2554 Square Feet

Sold Prices: \$354,800 - \$475,000 6 homes sold
of Bedrooms: 3-4 # of Baths: 3

*The information above is taken from REcolorado and reflects sales from all real estate agents and real estate companies.

Our profession isn't just selling your home—our goal is to make the process as stress-free as possible. In fact, our clients say that they appreciate how easy we make the home selling process—and 99.4% of them would use us again for all of their real estate needs!

Percentage of Sellers That Would Use Their Agent Again



Our Clients Say...

“Ed took time to understand and answer every single question that I had, and I felt confident trusting in his guidance.” - Christina V.

“I thoroughly enjoyed working with Ed through the process, and came to know Ed as a truly valuable asset to absolutely anyone in need of buying or selling a home.” - Paige C

“His upbeat attitude and knowledge of the industry kept me confident that I was safe in my decisions through the process.” - Janet S.

(This is not intended as a solicitation if your home is currently listed with another broker. All information is deemed reliable but not guaranteed.)



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