

Village East Real Estate Update

from *The Village East Experts!*



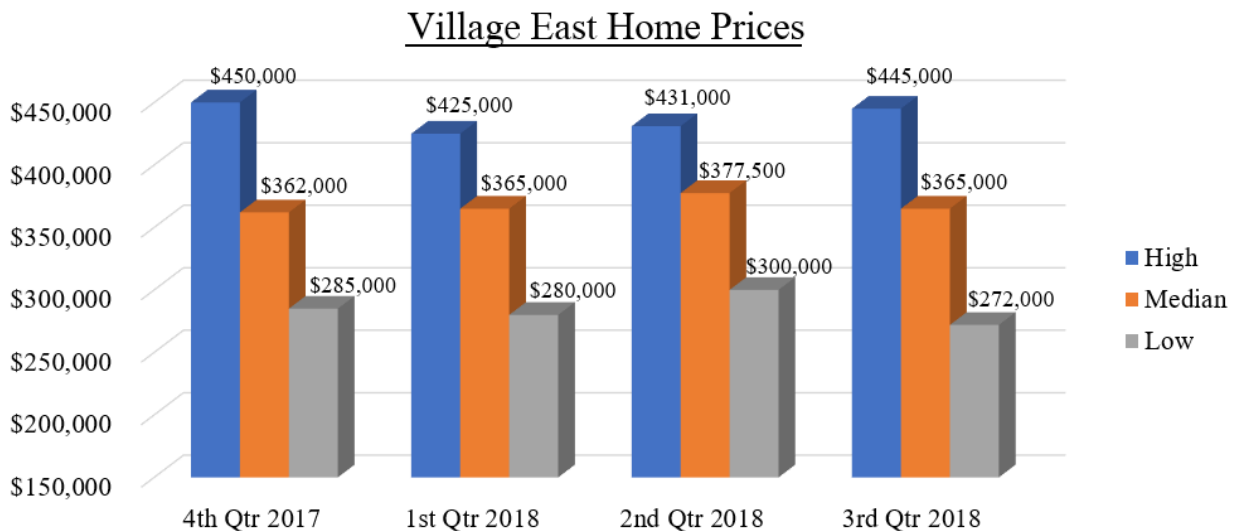
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Dear Friends,

Fall has brought a change in the weather, and our real estate market is changing too. The time of unlimited price increases has slowed as our market becomes more normal. Well marketed homes are still selling well, but this is a time for strategy in pricing and marketing. Michael and I set another record breaking quarter helping Village East homeowners get more for their homes. How may we help you?

We continue to help Village East' homeowners sell their homes for higher and higher prices! The graph below shows the pricing of all homes in Village East:



Home prices vary quarter by quarter depending on the season and specific home sold, but as you can see, our homes continue to increase in value.

We specialize in helping people with their future, whether it's a move today or two years from now. When you think about moving, call us and we'll craft a plan to make sure that you get the most out of your move. We'll listen and give you honest, no pressure information to help you make the best decisions for your future. There's a reason that our award winning team has successfully sold more homes in Village East than any other. Let us help you!

Also, check out our Village East website at www.VillageEastHomes.com

Have a great Fall!

Ed and Michael

The Village East Experts!

Ed Hardey

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2007 Realtor Of The Year

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2018 3rd Quarter Village East Sales

Ranch Style 962 - 1,692 Square Feet

Sold Prices: \$272,000 - \$445,000 6 homes sold
of Bedrooms: 3-4 # of Baths: 2-3

2-Story 1,338 - 2,364 Square Feet

Sold Prices: \$330,000 - \$435,000 10 homes sold
of Bedrooms: 3-4 # of Baths: 2-3

Bi-Level 988 - 2,024 Square Feet

Sold Prices: \$325,000 - 368,000 3 homes sold
of Bedrooms: 4 # of Baths: 2

Tri/Four Lvl 1,720 - 2,228 Square Feet

Sold Prices: \$290,000 - \$417,500 12 homes sold
of Bedrooms: 3-7 # of Baths: 2-4

*The information above is taken from REcolorado and reflects sales from all real estate agents and real estate companies.

When you're ready for more information, call *The Village East Experts* to find out what your specific home is worth in today's market! Our passion is helping people with their real estate needs, and we're ready with the proven strategies and insight you need to make great real estate decisions. *How may we help you?*

Our clients say...

"Ed took time to understand and answer every single question that I had, and I felt confident trusting in his guidance."

- Christina V.

"I thoroughly enjoyed working with Ed through the process, and came to know Ed as a truly valuable asset to absolutely anyone in need of buying or selling a home."

- Paige C

"His upbeat attitude and knowledge of the industry kept me confident that I was safe in my decisions through the process."

- Janet S.

(This is not intended as a solicitation if your home is currently listed with another broker. All information is deemed reliable but not guaranteed.)



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