

Village East Real Estate Update

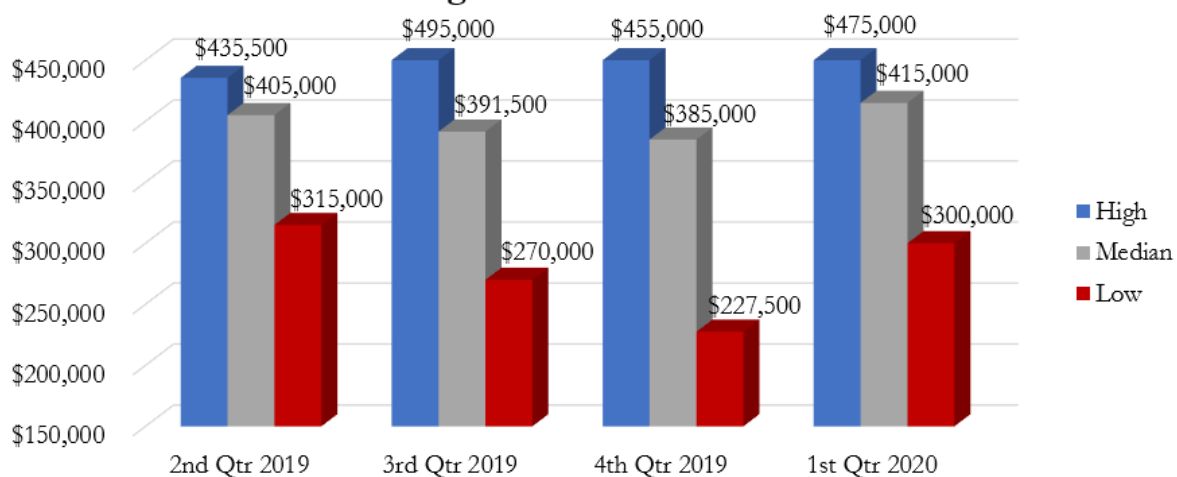
from *The Village East Experts!*



Dear Friends,

Welcome to week ?? of our shared COVID-19 experience... We hope that you and yours are well and safe during these crazy times. I don't know about you, but I could sure use some additional "social distancing" from my refrigerator during these past several weeks. Although our real estate market is impacted by COVID-19, Mike and I are still actively helping people buy and sell homes.

Village East Home Prices



Village East Home Prices in a post-COVID-19 world

The prices above show us what has happened over the past year, but the question that I get asked most is "What *will* happen"? I expect that our prime selling season will be moved back this year, and demand for homes will remain strong. Home values for sellers will be favorable, though the actual number of homes sold this year will be significantly lower. Home loan rates are expected to remain low, helping buyers afford their new home.

What's next?

This year's market will be different, so be sure to use a Realtor that's been here before. This isn't my first rodeo, and together we'll navigate this market and get you to the next chapter of your life. If you're thinking about moving this year, call us and we'll craft a plan that helps you succeed and avoids the pitfalls that others are facing.

Have a *safe* Spring!

Ed and Michael

The Village East Experts!

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CARING | PROFESSIONAL | PERSONAL

2020 1st Quarter Village East Home Sales

Ranch Style 1110 - 2229 Square Feet

Sold Prices: \$335,000 - \$459,000 9 homes sold
of Bedrooms: 2-5 # of Baths: 2-3

2-Story 1120 - 2768 Square Feet

Sold Prices: \$300,000 - \$475,000 9 homes sold
of Bedrooms: 2-5 # of Baths: 2-4

Bi-Level 1764 - 2432 Square Feet

Sold Prices: \$352,000 - \$415,000 2 homes sold
of Bedrooms: 4-5 # of Baths: 2-3

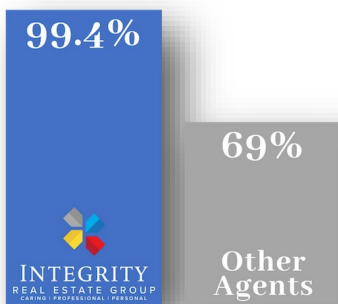
Multi-Level 864 - 2554 Square Feet

Sold Prices: \$330,000 - \$460,000 8 homes sold
of Bedrooms: 3-5 # of Baths: 2-3

*The information above is taken from REcolorado and reflects sales from all real estate agents and real estate companies.

Our profession isn't just selling your home—our goal is to make the process as stress-free as possible. In fact, our clients say that they appreciate how easy we make the home selling process—and 99.4% of them would use us again for all of their real estate needs!

Percentage of Sellers That Would Use Their Agent Again



Our Clients Say...

“We appreciated how his familiarity with market conditions, neighborhoods, and our wants and needs helped us find a wonderful house that we made a home and to get the best price when selling.” - Andy and Nadine N.

“Great communication, quick and clear answers to all the questions from both buyer and seller. I will absolutely go back to Integrity for any real estate transactions in the future.” - Peter D.

“Throughout the whole house selling and buying Ed was the best at what was needed to be done. We are very grateful for Ed's expertise and due diligence in the whole process of transitioning into our new Home.” - Jeffrey H.

(This is not intended as a solicitation if your home is currently listed with another broker. All information is deemed reliable but not guaranteed.)



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