

Village East Real Estate Update

from *The Village East Experts!*



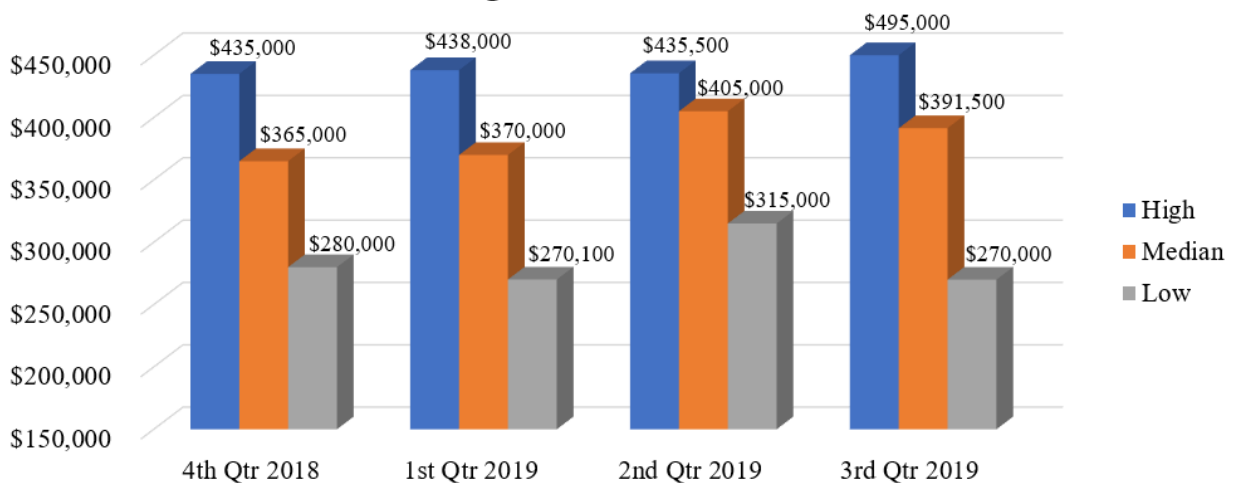
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Dear Friends,

Our cooler fall weather is here, and our market is experiencing some cooling as well. Prices remain strong, but some homes are taking a little more time to sell. Lower interest rates continue to help even more people afford homes, which is maintaining demand for good homes in our area. This fall is a great time to sell – how can we help you?

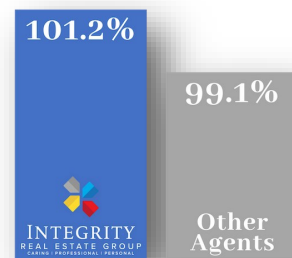
Village East Home Prices



On average, our sellers receive **2.1% more** than sellers who use other agents—that means **\$9,145** more on a \$435,500 home! Integrity Real Estate Group specializes in Morris Heights (as well as other areas), and we help our sellers get more for their home. There's a reason that our award winning team has successfully sold more homes in Village East than any other.

We're ready to listen and give you honest, no pressure information to help you make the best decisions for your future. How may we help you?

Percentage of List Price Received by Seller



Also, for up-to-the minute home sale activity, check out our Village East website at www.VillageEastHomes.com

Have a great Fall!

Ed and Michael

The Village East Experts!

Ed Hardey

Broker/Owner

2007 Realtor Of The Year

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2020 1st Quarter Village East Home Sales

Ranch Style 1124 - 1923 Square Feet

Sold Prices:	\$327,000 - \$485,000	15 homes sold
# of Bedrooms:	3-6	# of Baths: 2-3

2-Story 1338 - 2458 Square Feet

Sold Prices:	\$270,000 - \$465,000	13 homes sold
# of Bedrooms:	3-4	# of Baths: 3-4

Bi-Level 1877 - 2500 Square Feet

Sold Prices:	\$310,000 - \$420,000	4 homes sold
# of Bedrooms:	4	# of Baths: 2-3

Multi-Level 1150 - 2404 Square Feet

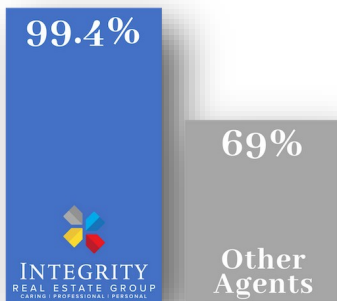
Sold Prices:	\$317,000 - \$495,000	10 homes sold
# of Bedrooms:	3-5	# of Baths: 2-3

*The information above is taken from REcolorado and reflects sales from all real estate agents and real estate companies.

Our job isn't just to sell your home, it's to make the process as stress-free as possible, because selling a home can be nerve-wracking! In fact, our clients say that they appreciate how easy we make the home selling process—and 99.4% of them would use us again for all of their real estate needs!

Our Clients Say...

Percentage of Sellers That Would Use Their Agent Again



“With Ed’s guidance, after one weekend of showings, we had two above list price offerings. Ed was kind and helpful throughout the process.” – Janet J.

“Ed did it all from beginning to end. He has great communicative skills and is fast and thorough. We weren't sure just how to do things and his suggestions turned out to be superb.” – Howard S.

“We chose Ed & Mike and were very happy -- they explained the process clearly & were able to take care of everything for us. We benefitted greatly from Ed's experience and knowledge.” – Paolo C.

(This is not intended as a solicitation if your home is currently listed with another broker. All information is deemed reliable but not guaranteed.)



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